



**Monterey Institute
of International Studies**
A Graduate School of Middlebury College

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**Frontier Market Scouts Program at MIIS Connects Students,
Social Impact Investors and Local Entrepreneurs Worldwide**
Intensive January Training Session Precedes Six-Month Field Placement

Monterey, CA—Connecting local entrepreneurs with social impact investors while offering students a career-launching and life-changing opportunity to scout out opportunities in emerging economies is the objective of the Frontier Market Scouts program at the Monterey Institute of International Studies. The program, after a successful debut in 2011, will return in 2012 with a three-week professional certificate program and training in Monterey, followed by a six-month internship with leading impact investors and intermediaries around the world.

Jointly developed and managed by the Monterey Institute, Sanghata Global, and Village Capital, the Frontier Market Scouts (FMS) program aims to turn compassionate and capable young professionals into talent scouts and investment managers serving local entrepreneurs and social-minded investors in low-income and weak-capital regions of the world.

Scouts have the unique opportunity to work in the field with local business incubator partners to conduct feasibility studies, and develop and run programs with the objective of generating high-quality deal flows for investors and facilitating the development of local entrepreneurs and enterprises.

Field placements through the FMS program are in regions with active social entrepreneurial development activities, high potential for significant social impact, and identified potential partners. Past and planned placement cities worldwide include Ahmedabad, Beirut, Bhutan, Cairo, Cape Town, Chennai, Chengdu, Dubai, Ecuador, London, Mexico City, Mumbai, Nairobi, and Sao Paulo.

The three-week training session will take place at the Monterey Institute January 9 through 27, 2012. Scouts will depart for the six-month field assignment with Village Capital and its in-country partners in February with completion of the program at the end of July 2012.

Interested January-July 2012 interns/fellows should apply online at <http://go.miis.edu/fmsapp> by November 1, 2011. For more information visit <http://fmscouts.org> or contact Carolyn Taylor Meyer at (831) 647-6417.

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The [Monterey Institute of International Studies](#), a graduate school of [Middlebury College](#), has been preparing graduate professionals for global careers in the private, public, nonprofit and educational sectors since 1955. Located in Monterey, Calif., the Institute offers advanced degrees in international business, international environmental policy, international policy studies, language teaching, localization management, nonproliferation and terrorism studies, public administration, and translation and interpretation, as well as a variety of specialized certificates and programs. The Institute, whose approximately 800 students come from more than 60 countries, is also home to the [James Martin Center for Nonproliferation Studies](#). In 2010 the Monterey Institute became a graduate school of Middlebury College, one of the nation's leading liberal arts colleges. Visit www.miiis.edu to [track campus news](#) or [find an expert](#).